



Company Overview

Quantum Commercial Real Estate (QCRE) is a full service commercial real estate firm with locations in North Atlanta and South Atlanta. Our expertise includes a full range of impeccable high quality commercial brokerage services to landlords, owners, tenants, buyers, and investors. Leading with our guiding principles: Professionalism, Honesty, Integrity, Responsiveness, and Adaptability, we look forward to the opportunity to connect with you and help you navigate the constantly changing commercial real estate environment.

Richard Smith, Jr.



Associate - Healthcare and Office Properties

Richard joined Quantum Commercial Real Estate (QCRE) in 2015 to open the North Perimeter-Atlanta brokerage office. Building on the groups Southside established presence of leasing, sales, investments, development and property management Richard will continue to concentrate on office and healthcare tenant and landlord relations.

In 2012 Richard joined Cone Middour Partners (CMP) as Senior Vice President, overseeing the Healthcare Real Estate Advisory Group. Specializing in healthcare real estate and medical office building sales and leasing, he has worked with a wide range of local, regional and national firms on physician and non-physician driven real estate transactions in Atlanta and in cities throughout the United States.

Prior to joining CMP, Richard was an agent, with Richard Bowers & Company, heading up the Medical Office Division, and a Vice President of Southeast Region for RBCo's TCN Worldwide Healthcare Real Estate Advisors Group. Prior to establishing the Medical Office Division in 2006 and being promoted to the Commercial Leasing Division in 1995, he directed the Richard Bowers & Company Research Department and, among other duties, published the Bowers Digest – Atlanta Office Market Overview, and served as the Head Analyst for the Company's Commercial Investment Division.

In addition to tenant representation, Richard has been on the leasing and marketing team for numerous medical office buildings in the eastern region. While working with Health Care REIT, in 2008 and 2009, he was the Eastern Regional Leasing Director accountable for a portfolio of 18 medical office buildings (MOBs) both on and off campus totaling 1.4 million square feet. These MOBs are in locations ranging from New York, New Jersey, the Carolinas, Georgia and Alabama.

Professionally, Richard was awarded the Certified Commercial Investment Member (CCIM) designation in 1999. He is also a member of the National Association of Realtors and the Atlanta Commercial Board of Realtors, the largest commercial board in the country, and has been recognized by the organization's Million Dollar Club as a Life Member.

Designations

Certified Commercial Investment Member (CCIM) 1999

Education

1986 B.B.A., Real Estate, Georgia State University

Professional Associations

Atlanta Commercial Board of Realtors (ACBR)

Lifetime Member Million Dollar Club